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SERDAR AKSOY

GLOBAL HEAD OF FOREIGN TRADE & TRADE FACILITATION



FEDERAL GOVERNMENT OF THE SOMALI REPUBLIC

New regulations

Pre-Importation Inspection, Testing and Certification Program of Goods

01.07.2015

Main objectives



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- 1. Protect Consumers Health, Safety and Environment
- 2. Facilitate trading operations
- 3. Protect national economic development
- Facilitate and increase transparency in trading operations
- Provide the Authorities with a high-performance tool and statistics for controlling import trade









Benefits of Program

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Benefits to Importers / Exporters

- 1. Products shipped conform to the order
- 2. Blocks unfair competition from:
- Sub-standard products
- Counterfeit
- 3. Speeds up release from Customs control
- Reduces costs of storage and delays upon arrival
- 4. Easily sell his product in the local market

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Benefits of Program

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Benefits to Consumers

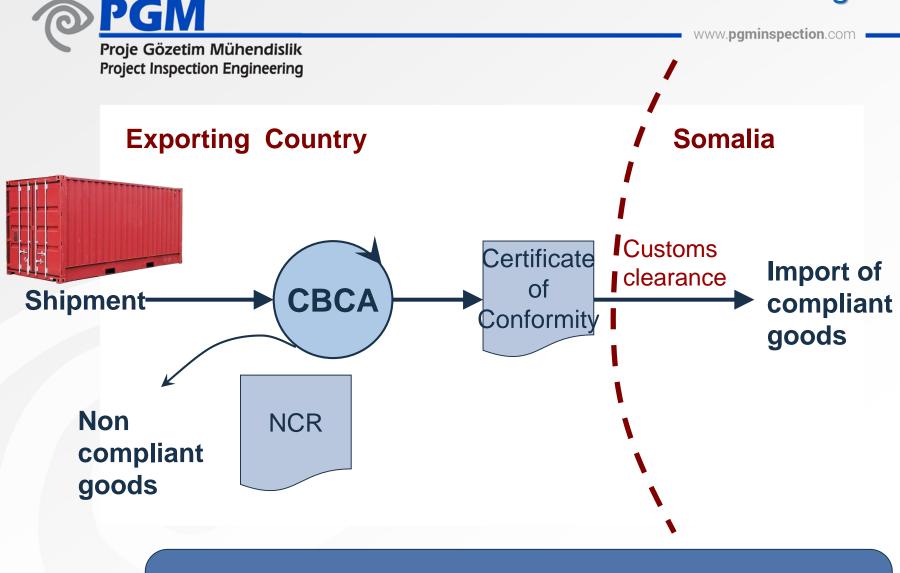
- 1. Guaranteed compliance with International / Standards
- 2. Improved safety for users
- 3. Improved quality of products
- 4. Improved vehicle quality & performance.



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Benefits of Program



Need for systematic control before customs clearance

Explanations



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- ▶ PGM has been appointed by Federal Government of the Somali Republic Ministry of Commerce & Industry for verification of exports to the Federal Government of the Somali
- ► Grace period of program will be started on 15th September of 2015.
- ► The program will be started on 1st of October2015.
- ➤ A Specific Certificate of Conformity (CoC) established according to the Somali, East African Standards or international safety standards is required to be able to import the goods into the Federal Government of the Somali Republic
- ► Applicable standards depend on categories of products.

 Most of the Somali and EAS standards are based on international standards (few amendments may be applied such as marking, instructions,)
- Destination Verification is performed when goods enter Federal Government of the Somali Republic.

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Explanations



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▶ Grace Period

In order to give more information during your trade to Somalia, Grace period designed and iamed to reach required level of products / trade to Somalia during Grace Period.

During Grace Period, Exporters has to apply www.exporttosomali.com / <a href="www.expor

Together with applications, exporters has to comply application forms / required documents.

Full details of requirements will be given to Exporters in order to reach quality targets of Somalia.

Site inspection will not be performed for first 2 shipments of each exporters for same products.

Contract fee will be applied to issue «Transitions Certificate»

«Transitions Certificate» is mandatory during importation at Somalia Custom.

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Products in Program



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Products in Program



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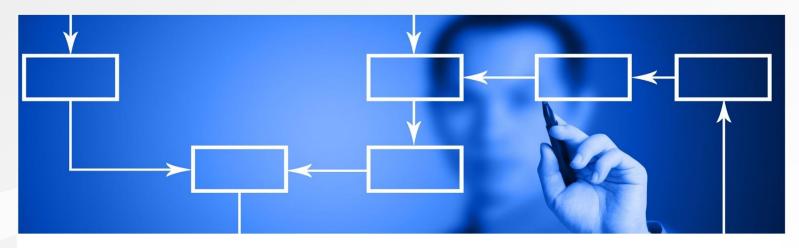






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CBCA Process / Certification Steps



STEP 1 / Request for CBCA

STEP 2 / Initial Document Verification

STEP 3 / Physical Inspection and Testing

STEP 4 / Final Document Verification

STEP 5 / Certificate of Conformity (COC)

STEP 6 / Destination Verification

Operational Diagram Certification Fee

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The importer or Exporter apply for verification to PGM.

This request should include:

- ✓ Pro-forma invoice
- ✓ Final invoice
- ✓ Letter of credit...
- ✓ Manufacturer / Exporter / Importer details

Conformity documents that may be available for the goods intended to be exported such as:

- ✓ Certificates
- √ Test reports
- ✓ Conformity Documents
- Reports of analysis according to safety standards and /or regulation: EAS, ISO, IEC, EN, ECE or Codex Alimentarius standards

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Certificates for Manufacturers related to the management of the quality / safety system:

- ✓ ISO 22000
- ✓ ISO 9000
- ✓ ISO/TS 16949
- ✓ BRC etc...

Information regarding expected exporting mean (number of containers, trucks, vessels...)

Information related to the location and provisional date of availability of goods





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Category	Products	Minimum required conformity document from exporter	Minimum required conformity document from manufacturer	Additionally required documents		
1-xx	FOOD PRODUCTS					
	Foods, food additives, commodities	Proforma and final invoice letter of credit. Pictures of the products	Manufacturer specifications Label artwork Certificate of analysis and/or Batch test report	Quality management certificates as ISO 9001, etc. and food safety system certificates as HACCP, ISO 22000, BRC, IFS etc. Declaration of conformity.		
2-xx	CONSTRUCTION PRODUCTS					
	Cements, Steel bars/fabrics for reinforcement of concrete, bricks, structural metal products, bricks, wood products	Proforma and final invoice letter of credit.	Batch test report or/and type certificate	Quality management certificates as ISO 9001, etc. and any other third party certificates, approvals		
	Pipes, taps and industrial valves (plastic, metal)	Proforma and final invoice letter of credit.	Batch test report and type certificate	etc.		
3-xx	CHEMICALS					
	Paints, thinners, glues	Proforma and final invoice letter of credit	Test report or/and type certificate	Quality management certificates as ISO 9001, etc. and any		
	Petroleum Products, Petrochemicals, fertilizers, pesticides,	Proforma and final invoice letter of credit	Batch test report or/and type certificate	other third party certificates, approvals etc.		





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4-xx	COSMETICS, HYGIENE, CLEANING PRODUCTS	***************************************		
	Cosmetic products, hygiene articles, detergents	Proforma and final invoice letter of credit Pictures of the products	Manufacturer, specifications, Label artwork. Certificate of analysis, Batch test report Declaration according to applicable standards	Quality management certificates as ISO 9001, etc. and any other third party certificates, approvals etc.
5-xx	VEHICLE PARTS, TYRES			
	Spare parts (tyres, glazing, brake)	Proforma and final invoice letter of credit	Test report or/and approval certificate from ECE, GSO etc.	Quality management certificates as ISO 9001,TS/ISO 16949 etc. and any other third party certificates, approvals etc. If non-original parts Declaration of adaptability in place of original parts
	New <u>Vehicles</u>	Proforma and final invoice letter of credit List of VIN number at the consignment	Type approval certificate from ECE, GSO etc.	
	Used vehicles	Proforma and final invoice letter of credit. Ownership document VIS certificate Emission cert.	Type approval certificate from ECE, GSO etc.	Carfax or autocheck document for US cars







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6-xx	TEXTILE PRODUCTS and FOOTWEAR					
	Garment, footwear, household textile, fabrics, carpets	Proforma and final invoice letter of credit	Test report or/and type certificate	Quality management certificates as ISO 9001, etc. and any other third party certificates, approvals etc.		
7-xx	MEDICAL and PHARMACEUTICAL					
	Contraceptives, medical devices, medicine	Proforma and final invoice letter of credit Approval letter from manufacturer	Registration certificate from national authority Certificate of analyses for every batch	Quality management certificates as ISO 9001,13485, 22716 etc. and any other third party certificates, approvals etc. Declaration of conformity for the products		
8-xx	HOUSEHOLD HARDWARE					
	Children care products, Kitchenware, dinnerware, cutlery (products in contact with food) Toys	Proforma and final invoice letter of credit.	Test report or/and type certificate	Quality management certificates as ISO 9001 etc. and any other third party certificates, Migration can be required		
9-xx	HOUSEHOLD FUELS APPLIANCES					
	Gas/liquid/solid appliances	Proforma and final invoice letter of credit.	Type test report or/and type certificate	Quality management certificates as ISO 9001 etc. and any other third party certificates.		





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10-xx	ELECTRONIC and ELECTRICAL products					
	All product connected to the mains. DC products with integrated rechargeable battery	Proforma and final invoice letter of credit.	Type test report or/and type certificate	Quality management certificates as ISO 9001 etc. and any other third party certificates.		
	DC < 50 V without rechargeable battery	Proforma and final invoice letter of credit	Test report			
11-xx	OTHERS					
	Other products which are not stated above	Proforma and final invoice letter of credit.	Batch test report or/and type certificate	Quality management certificates as ISO 9001, etc. and any other third party certificates, approvals		

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etc.





Application form is available
On www.exporttosomali.com as
Pdf and World format

Additionally, exporters can have access from www.exporttosomali.com and easly can follow whole process related to thier trade,

as

Open Files Status
Completed Files as Archieve
New application
Library of previous shipments
Payment information
Procedures
Questions



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If any, PGM Registration No.:	PGM Licensing No.:							
Trade parties:								
Seller (Exporter): name and address Buyer (Importer): name and address								
Telephone:		Telephone:						
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Email: Contect name:		Email: Contect name:						
Scoforma Involce / Contract Pu	rohace Order	•						
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Telephone: Fax:		Date of availability of goods:						
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Please complete the above information and kindly resum the form together with professal invoice, copy of LC – if applicable – and documents proving conformity such as detailed description of the goods with sechelial characteristics and properties, available test reports, quality management system certificates, marks of conformity, national approvals, franchise agreement or similar for supplying branded goods –, as well as health, hygienic, opposition, furnigation certificates as applicable.

PGM remains available to provide additional information about the CBCL Programs

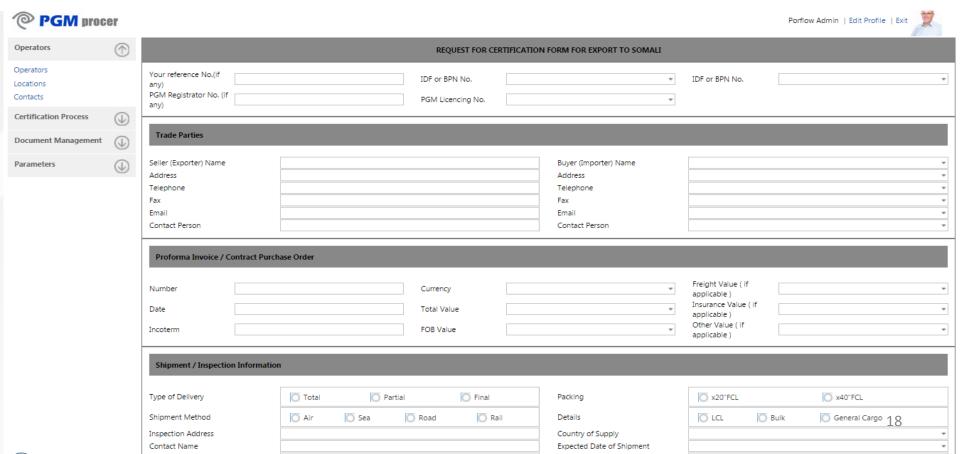
If you have any commentation glaintalegoesis regarding the certification service, please inform in writing to inspection those mineral significant.



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Online Application on <u>www.exporttosomali.com</u>

One gate to reach all data & procedural information on the personal View screen.

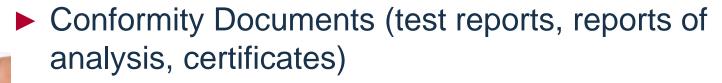


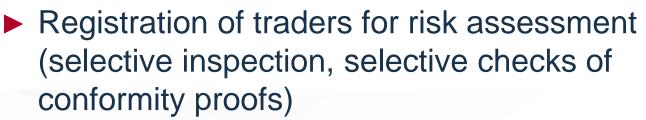
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Documentary Verification

PGM considers all information submitted by the exporter and verifies its consistency with the regulatory requirements on Somalia compliance of imported products.









Step 2 Initial Document Verification



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Conformity of the goods:

Documents shall demonstrate conformity of imported goods to EAS / international standards.

If documents do not demonstrate compliance, further assessment such as Testing in EN 17025

Accredited Laboratories will be required. Exporter will be requested to correct possible non-conformities.



Products with non conformities that cannot be corrected will be rejected and a discrepancy report will be issued.

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Step 3 Physical Inspection & Testing



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Depending on the documentary verification,

Inspection is requested to check:

- that goods match the ones identified during the documentary review and do comply with standards declared production site
- possible counterfeit
- No witness of loading, no seal of containers
- Sampling for Lab analysis

Inspectors will be appoited within 3 days after initial technical verification & payment of certification.

In case of doubts, PGM inspector may take samples for further analysis

Step 4 Final Document Verification

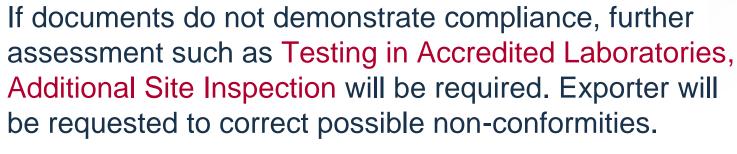


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Conformity of the goods:



Onsite inspection result, the Test Reports from Laboratory if requested after initial document verification, Final Invoice and Shipment Documents will be checked for conformity.





Products with non conformities that cannot be corrected will be rejected and a NCR «Non-Conformity Report» will be issued. FEDERAL GOVERNMENT OF THE SOMALI REPUBLIC

Step 5 Certificate of Conformity (CoC)



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- Verification of consistency and accuracy of data collected during the verification process
- Application
- Technical Document Verification
- Site Inspection for products
- Final Documents
- ▶ Issuance of the Certificate of Conformity (CoC) upon satisfactory results
- ▶ Issuance of the Non-Conformity Report (NCR) upon un-satisfactory results
- ▶ Issuance of the **Transition Report (TRC)** during transition period
- Validity of a CoC is for 3 months if there is no any restiriction in product standards & procedures
- A CoC represent is just for a consignement





Pederal Government of the Somali Republic Ministry of Commerce & Industry





Pederal Government of the Somali Republic Ministry of Commerce & Industry



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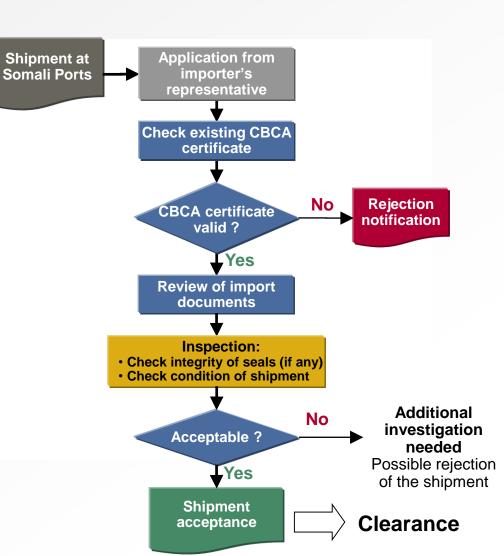
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Step 6 Destination Verification



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- Verification of the issuance of the certificate
- Verification that issued certificate covers products identified in import documents
- Verification of integrity of seals (if any identified in shipping documents)
- Check of condition of the shipment (damage of container, modification of cargo...)



Step 6 Destination Verification

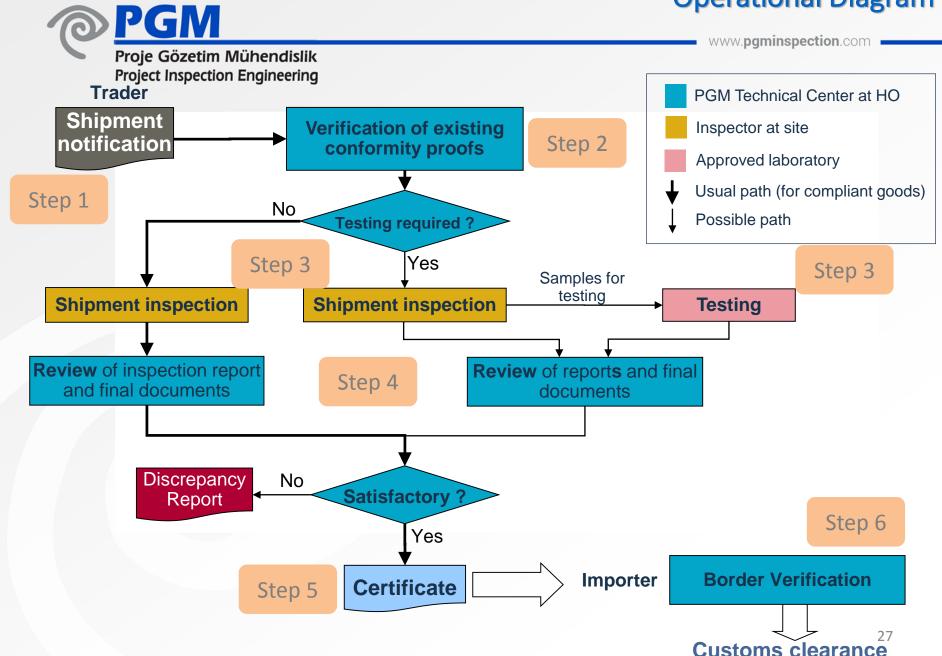


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- If any non-conformity detected during destination verification «not-certified products, shelf life expired products, etc..» exporter and importer directly informed by us and NCR will be issued by PGM Border Office.
- If traders would like to request certification there in border, Certification process will commence, otherwise it will not be imported.
- If exporters shipped Cargo w/o certification, than importation is not allowing until Certification done in border of Somalia,

DO NOT FORGET TO APPLY FOR CERTIFICATION OF YOUR CONSIGNEMENT TO SOMALIA

Operational Diagram

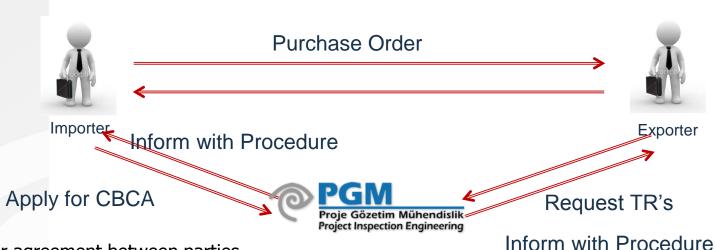


Operational Diagram



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CBCA Process Implementation During Trade Transaction



- 1. After agreement between parties
 Importer will apply to PGM for CBCA www.exporttosomali.com
- 2. PGM, will give full details to Parties for Rules of the CBCA
- 3. PGM request Techniacal Documents and verify
- 4. In every step, PGM will be in contact with Parties



PGM Technical Control **Technical Verification**

Or Additional

Test Requirements



Exporter

Operational Diagram



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PGM Operation Coordinators

All your transaction is under monitorig of PGM with experienced team



Inspection organisation at site





PGM Operation Coordinators



Coordinate with exporter and producer



Full file control by PGM Technic Team



Approve File





Issue CoC or NC



Secure Importation
Or
Reject shipment



Destination Verification By PGM Inspectors



Trucks / Container / Ship Certified or NC CoC







Exporter / Importer

Certification Fee



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Net fees for physical inspection, documentary review and certification of Conformity / Non-Conformity Report / Transition Report

1 % of the FOB value of the goods imported to the Somalia «Minimum chargable amount is 300 USD» Will be charged seperately

Additional Charges

- 1) Fees for COC/NCR/TRC depend on the FOB value of goods Net of any Tax.
- 2) COC / NCR / TCR fees shall be paid by exporters.
- 3) Fees are collected at the beginning of the inspection process.

It covers;

- documentary verification,
- physical inspection
- certificate issuance

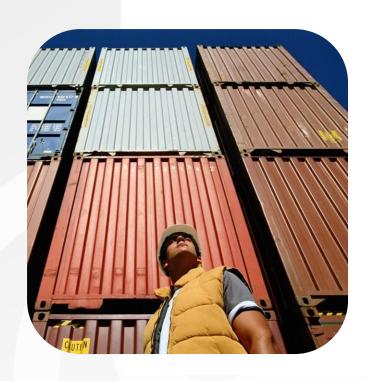
For more details, please visit www.pgminspection.com www.exporttosomali.com

Additional Fees

- ✓ Additional physical inspection will be charged seperately.
- ✓ Additional location for physical inspection will be charged seperately.
- ✓ When required, PGM will propose testing in acceptable laboratory.
- ✓ A quotation will then be given to the exporter to cover testing and handling costs.



Foreign Trade & Trade Facilitation / Head Office





Cevizli Mahallesi, Orhangazi Caddesi Tınaztepe Sokak Altınöz Apt. No:16/1 Pk 34846 Maltepe-İstanbul /TURKEY



(90) (216) 651 08 95



(90) (216) 651 08 93



www.pgminspection.com www.exporttosomali.com

e-mail

conformity@pgminspection.com